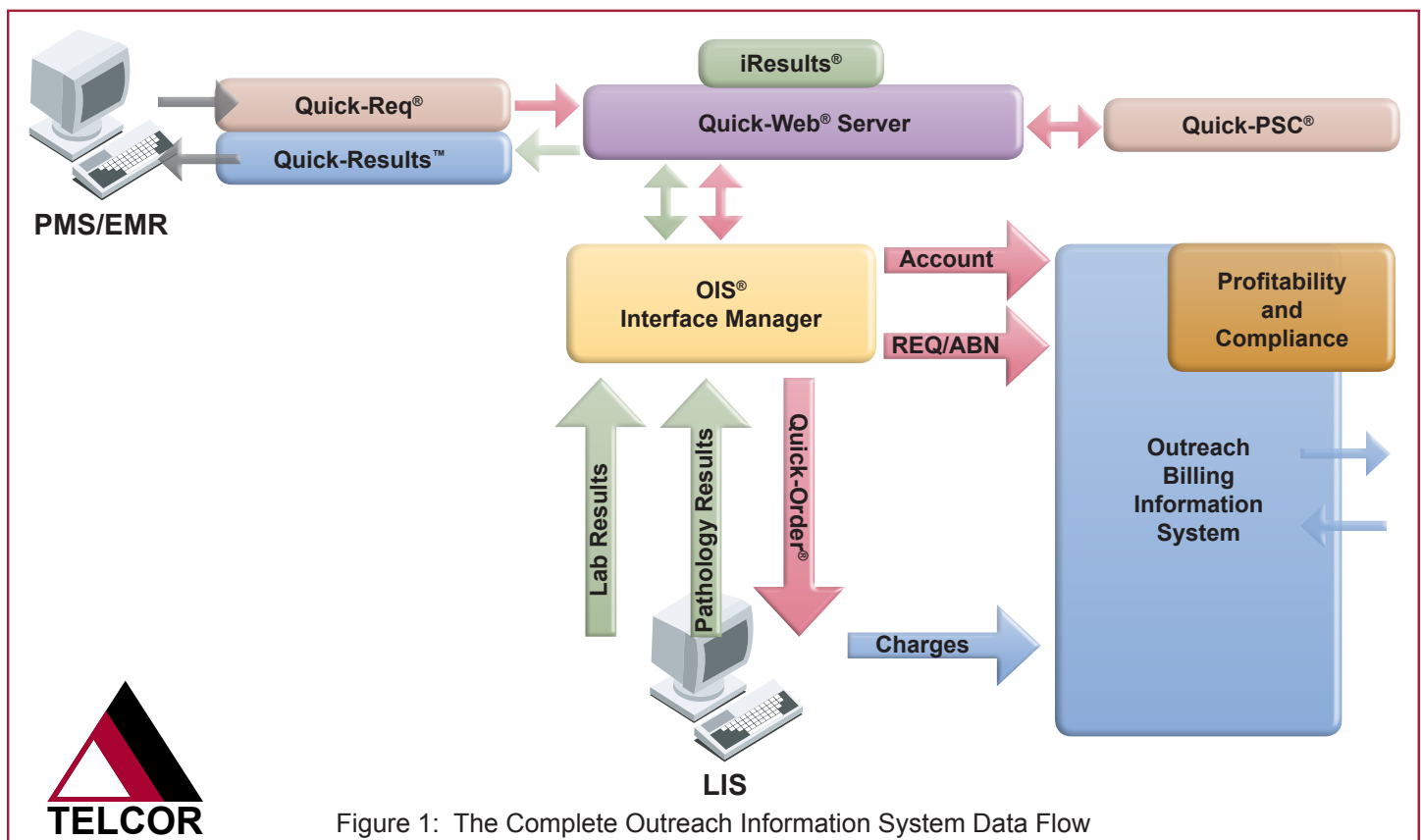


Outreach Information System®

TELCOR's Outreach Information System® is the only modular, integrated solution that addresses the requirements of today's Outreach laboratory business. TELCOR's design improves profitability, allows aggressive competition, strengthens client satisfaction and allows the laboratory to bill and receive payment for services provided, which is critical to the success of any Outreach program.

The laboratory may implement the applications that meet immediate needs and evolve to the full, integrated outreach solution that combines:

- ✓ Remote client order entry with Medical Necessity to ensure clean, compliant and complete requisitions
- ✓ Centralized order management and collection at Patient Service Centers providing local services
- ✓ Comprehensive result inquiry and reporting customized to meet practice needs
- ✓ Integration to Practice/EMR systems for account data and result reporting
- ✓ Comprehensive rules processing, pricing, billing and A/R to improve financial performance
- ✓ Industry leading business management tools to make informed decisions



OUTREACH INFORMATION SYSTEM

Quick-Req®

- Improve profitability with complete, compliant requisitions
- Improve compliance and customer service with an easy-to-use tool for client ordering
- So cost-effective it can be deployed for most outreach clients
- Ease of installation provides cost recovery in six months
- Compete aggressively with national reference labs
- Eliminate follow-up by receiving complete, legible test requests with properly labeled specimens
- Reduce improperly collected specimens

Quick-Results™

- Improve client satisfaction with result delivery that reduces turnaround and presents results tailored to individual practice
- Trend analysis of results aids in therapeutic evaluation of patients
- Fits seamlessly with Quick-Req
- Reduce phone calls with easy result inquiry
- Provide a competitive solution at a low cost
- Aggressively compete with national reference labs

iResults®

- Access results anytime, anywhere
- Allows multi-level security access privileges for providers
- Provider customized alerts

Quick-PSC®

- Optimizes Patient Service Center services
- Accesses orders from the Web placed at client offices
- Allows draw station personnel to collect and document
- Prints On-Demand Statements
- Provides PSC utilization statistics

Quick-Order® and Requisition Repository

- Eliminate FTEs used for data entry and quality assurance with automatic requisition ordering at the laboratory
- Easily monitor incoming orders prior to lab specimen receipt
- Customized to the lab system requirements for HL7 interface
- Intranet access to Reqs, ABNs and insurance cards

Practice Management System/EMR Interface

- Can be integrated to PMS for real-time patient updates
- Can be interfaced to EMR for dynamic results reporting

Quick-Web® Server

- Gateway to store and route data between the laboratory and clients using secured 128-bit encryption and the Internet
- Enables seamless data flow between applications
- Can optionally be hosted at the TELCOR Data Center

OIS® Interface Manager

- Manages all interfaces between the TELCOR applications and laboratory host systems
- Extensive interface configuration, management and support functions to make monitoring and managing interfaces easy

Billing Information System with Rules and Pricing

- Eliminate compromises required when using hospital or practice management billing systems
- Optimize billing and A/R workflow with innovative application designed exclusively for outreach
- Minimize rebills with comprehensive data validations and rules processing
- Save FTEs with automatic client fax notification to request missing information
- Maintain client satisfaction with extensive pricing and invoice format options
- Streamline workflow with easy-to-use error processing
- Effectively manage incoming charges with views of unbilled, errors and processed transactions
- Provide directed education to improve client ordering processes with client issue tracking statistics
- Improve client satisfaction with charge review prior to invoicing and customized invoice presentations
- Reduce FTEs with standard automatic 837 claims submissions to multiple payers
- Reduce FTEs with automatic 835 remittance processing based upon advice rules which moves services lines to next responsibility and status
- Effectively monitor processes with management views of claims, errors, collections, refund requests and aged receivables
- Make informed management decisions with comprehensive revenue, payment and adjustment data that can be exported to Microsoft® Excel for analysis
- Manage multiple company financials with multi-entity
- ICD-10-CM/PCS compliant

Profitability and Compliance

- Improve profitability with a unique tool for ongoing analysis of revenue and cost data per client
- Be compliant with automatic annual notification of provider acknowledgements of profile test composition
- Be informed with statistics of client utilization of lab services
- Improve client satisfaction with customized price lists
- Target sales efforts with automatic notification of clients not meeting profitability expectations

Microsoft®
GOLD CERTIFIED

Partner

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TELCOR, an employee owned company founded in 1995, is an industry leader in the laboratory point of care and outreach markets, providing unparalleled software products and services and exceptional customer support. TELCOR's products follow an extensive set of quality practices and are HIPAA compliant. TELCOR's proven implementations are performed by clinically experienced, IT knowledgeable resources who understand each customer's unique environment.



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